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STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30<sup>™</sup> SEPTEMBER 2018

INR in Lacs									
			Quarter ender	d	Half yea	Year ended			
	Particulars			30.09.2017	30.09.2018	30.09.2017			
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited		
	Revenue from operations	22,882	20,555	21,708	43,437	42,513	99,425		
	Other income	1,482	1,600	910	3,082	1,478	3,001		
	Total income (I+II)	24,364	22,155	22,618	46,519	43,991	102,426		
IV	Expenses								
	<ul> <li>Cost of materials consumed</li> </ul>	14,291	12,933	12,884	27,224	24,674	59,784		
	<ul> <li>b) Purchase of stock-in-trade</li> </ul>	884	971	1,014	1,855	2,016	4,186		
	c) Changes in inventories of finished goods,	(212)	(590)	799	(802)	481	2,205		
	stock-in-trade and work-in-progress								
	d) Employee benefits expense	3,116	3,114	2,967	6,230	5,836	11,549		
	e) Finance costs	389	424	394	813	714	1,573		
	f) Depreciation and amortisation expense	451	438	322	889	645	1,193		
	g) Other expenses	3,576	3,170	2,959	6,746	7,234	14,653		
	Total expenses (IV)	22,495	20,460	21,339	42,955	41,600	95,143		
v	Profit before tax (III - IV)	1,869	1,695	1,279	3,564	2,391	7,283		
vi	Tax expense						-		
	Current tax	587	642	382	1,229	552	2,195		
	Deferred tax	77	(37)	105	40	318	313		
		664	605	487	1,269	870	2,508		
VII	Net profit after tax (V - VI)	1.205	1,090	792	2,295	1,521	4,775		
VIII	Other comprehensive income	,	,		,	, -	, ,		
	(i) Items that will not be reclassified to profit or loss	(7)	(7)	(16)	(14)	(33)	(27)		
	(ii) Income tax relating to items that will not	Ì Ś	Ź	5	5	11	Ì		
	be reclassified to profit or loss								
	Other comprehensive income (Net of tax) (VIII)	(4)	(5)	(11)	(9)	(22)	(18)		
IX	Total comprehensive income for the period (VII+VIII)	1,201	1.085	781	2,286	1,499	4,757		
х	Paid-up equity share capital	1,467	1,467	1,467	1,467	1,467	1,467		
	(Face value Rs. 10 per share)	.,	.,	.,	.,	.,	.,		
XI	Reserves excluding Revaluation Reserves						29,872		
XII	Earnings per equity share (EPS) [Refer note 2]								
	a) Basic EPS (INR) [Not annualised]	10.04	9.08	6.60	19.12	12.67	39.78		
	b) Diluted EPS (INR) [Not annualised]	10.04	9.08	6.60	19.12	12.67	39.78		

Notes:

1) The above results were reviewed by the Audit Committee at a meeting held on 24th October 2018 and were approved at the meeting of the Board of Directors held on 24th October 2018.

2) Earnings per equity share includes Ind AS impact of consolidation of 2,662,914 equity shares held by IEI Shareholding (Staff Welfare) Trusts.

Ind AS 115 - Revenue from Contract with Customers which is mandatory w.e.f. 1<sup>st</sup> April 2018 has replaced existing revenue recognition requirements. There were no significant adjustments to the retained earnings as at 1<sup>st</sup> April 2018.
 Consequent to the introduction of Goods and Services Tax (GST) with effect from 1<sup>st</sup> July, 2017, Central Excise, Value Added Tax (VAT)

etc. have been subsumed into GST. In accordance with Indian Accounting Standard on Revenue and Schedule III of the Companies Act, 2013, unlike Excise Duties, levies like GST, VAT etc. are not part of Revenue. Accordingly, the figures for the periods upto 30° June, 2017 are not strictly relatable to those thereafter. The following additional information is being provided to facilitate such understanding. INR in Lacs

Particulars	Quarter ended					Year ended
Faiticulais	30.09.2018	30.06.2018	30.09.2017	30.09.2018	30.09.2017	31.03.2018
Revenue from operations (A)	22,882	20,555	21,708	43,437	42,513	99,425
Excise duty on sale (B)	-	-	-	-	835	835
Revenue from operations excluding excise duty on sale (A-B)	22,882	20,555	21,708	43,437	41,678	98,590

5) Ion Exchange Waterleau Limited, a Joint Venture of the Company has become a wholly owned subsidiary of the Company w.e.f. 20<sup>th</sup> August 2018.

6) Previous period figures have been regrouped / reclassified wherever necessary.

## SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

INR in Lacs									
						Quarter ended			
Particulars	30.09.2018			30.09.2018		31.03.2018			
r articulars	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited			
Segment Revenue									
a) Engineering	11,804	10,753	13,027	22,557	22,934	58,313			
b) Chemicals	9,791	8,460	7,217	18,251	16,539	34,484			
c) Consumer Products	2,670	2,291	2,496	4,961	5,057	10,830			
d) Unallocated	-	-	-	-	-	67			
Total	24,265	21,504	22,740	45,769	44,530	103,694			
Less : Inter segment revenue	1,383	949	1,032	2,332	2,017	4,269			
Net Sales / Income from Operations	22,882	20,555	21,708	43,437	42,513	99,425			
Segment Results [Profit(+)/Loss(-) before									
tax and interest from segment]									
a) Engineering	597	891	302	1,488	704	2,814			
b) Chemicals	1,095	911	997	2,006	1,984	5,017			
c) Consumer Products	(64)	(108)	(45)	(172)	(220)	(355)			
Total	1,628	1,694	1,254	3,322	2,468	7,476			
Less: i) Finance Cost	389	424	394	813	714	1,573			
ii) Other unallocable expenditure net of	74	279	229	353	504	976			
unallocable income									
Add: Interest Income	704	704	648	1,408	1,141	2,356			
Total Profit (+) / Loss (-) Before Taxation	1,869	1,695	1,279	3,564	2,391	7,283			
Capital Employed									
(Segment Assets - Segment Liabilities)									
a) Engineering	17,215	20,716	19,893	17,215	19,893	20,194			
b) Chemicals	10,921	10,232	10,294	10,921	10,294	11,028			
c) Consumer Products	1,454	1,329	1,137	1,454	1,137	1,292			
Total Capital Employed in Segments	29,590	32,277	31,324	29,590	31,324	32,514			
Add : Unallocable corporate assets less	3,525	147	(3,248)	3,525	(3,248)	(1,175)			
corporate liabilities									
Total Capital Employed in Company	33,115	32,424	28,076	33,115	28,076	31,339			
	<ul> <li>a) Engineering</li> <li>b) Chemicals</li> <li>c) Consumer Products</li> <li>d) Unallocated</li> <li>Total</li> <li>Less : Inter segment revenue</li> <li>Net Sales / Income from Operations</li> <li>Segment Results [Profit(+)/Loss(-) before</li> <li>tax and interest from segment]</li> <li>a) Engineering</li> <li>b) Chemicals</li> <li>c) Consumer Products</li> <li>Total</li> <li>Less: i) Finance Cost <ul> <li>ii) Other unallocable expenditure net of</li> <li>unallocable income</li> </ul> </li> <li>Add: Interest Income</li> <li>Total Profit (+) / Loss (-) Before Taxation</li> <li>Capital Employed</li> <li>(Segment Assets - Segment Liabilities)</li> <li>a) Engineering</li> <li>b) Chemicals</li> <li>c) Consumer Products</li> </ul>	Particulars30.09.2018 UnauditedSegment Revenue a) Engineering11,804b) Chemicals9,791c) Consumer Products2,670d) Unallocated-Total24,265Less : Inter segment revenue1,383Net Sales / Income from Operations22,882Segment Results [Profit(+)/Loss(-) before tax and interest from segment]1,095c) Consumer Products(64)Total1,628Less: i) Finance Cost unallocable income389ii) Other unallocable expenditure net of unallocable income74Add: Interest Income704Total Profit (+) / Loss (-) Before Taxation1,869Capital Employed (Segment Assets - Segment Liabilities) a) Engineering17,215b) Chemicals10,921c) Consumer Products1,454Total 20,201 (+) / Loss (-) Before Taxation1,869Capital Employed (Segment Assets - Segment Liabilities) a) Engineering17,215b) Chemicals10,921c) Consumer Products1,454Total Capital Employed in Segments29,590Add : Unallocable corporate assets less corporate liabilities3,525	Particulars         30.09.2018 Unaudited         30.06.2018 Unaudited           Segment Revenue a) Engineering         11,804         10,753           b) Chemicals         9,791         8,460           c) Consumer Products         2,670         2,291           d) Unallocated         -         -           Total         24,265         21,504           Less : Inter segment revenue         1,383         949           Net Sales / Income from Operations         22,882         20,555           Segment Results [Profit(+)/Loss(-) before tax and interest from segment]         1         -           a) Engineering         597         891           b) Chemicals         1,095         911           c) Consumer Products         (64)         (108)           Total         1,628         1,694           Less: i) Finance Cost         389         424           ii) Other unallocable expenditure net of unallocable income         704         704           Add: Interest Income         704         704         704           Total Profit (+) / Loss (-) Before Taxation         1,869         1,695           Capital Employed         10,921         10,232         2, Cornsumer Products         1,454         1,329 <tr< td=""><td>VariationUnauditedUnauditedUnauditedSegment Revenue11,80410,75313,027a) Engineering11,80410,75313,027b) Chemicals9,7918,4607,217c) Consumer Products2,6702,2912,496d) UnallocatedTotal24,26521,50422,740Less : Inter segment revenue1,3839491,032Net Sales / Income from Operations22,88220,55521,708Segment Results [Profit(+)/Loss(-) before tax and interest from segment]1,995911a) Engineering597891302b) Chemicals1,095911997c) Consumer Products(64)(108)(45)Total1,6281,6941,254Less: i) Finance Cost unallocable expenditure net of unallocable income704704648Add: Interest Income704704648Total Profit (+) / Loss (-) Before Taxation1,8691,6951,279Capital Employed (Segment Assets - Segment Liabilities) a) Engineering17,21520,71619,893b) Chemicals1,092110,23210,2941,324c) Consumer Products1,4541,3291,137Total Capital Employed in Segments3,525147(3,248)corporate liabilities3,525147(3,248)corporate liabilities3,525147(3,248)</td><td>Particulars         30.09.2018 Unaudited         30.06.2018 Unaudited         30.09.2017 Unaudited         30.02         22,557         21.708         43.75         30.2         2,332           Net Sales / Income from Operations         22,882         20,555         21,708         43,437         29,332           Segment Results [Profit(+)/Loss(-) before tax and interest from segment]         1,095         911         997         2,006           c) Consumer Products         1,628         1,694         1,254         3,322         1,488           b) Chemicals         1,616         1,625         1,695         1,279         3,564           copital Em</td><td>Particulars         Ouarter ended         Half year ended           30.09.2018         30.06.2018         30.09.2017         30.09.2018         30.05.2018         30.21         16.539         22.2934         4.961         5.057         4.161         4.961         5.057         4.1704         4.506         4.506         4.506         4.506         4.5076         4.45.513         5.057         2.171         Ntatistics in and interest from segment]         42.513         5.057         2.1782         2.6055         21.708         43.437</td></tr<>	VariationUnauditedUnauditedUnauditedSegment Revenue11,80410,75313,027a) Engineering11,80410,75313,027b) Chemicals9,7918,4607,217c) Consumer Products2,6702,2912,496d) UnallocatedTotal24,26521,50422,740Less : Inter segment revenue1,3839491,032Net Sales / Income from Operations22,88220,55521,708Segment Results [Profit(+)/Loss(-) before tax and interest from segment]1,995911a) Engineering597891302b) Chemicals1,095911997c) Consumer Products(64)(108)(45)Total1,6281,6941,254Less: i) Finance Cost unallocable expenditure net of unallocable income704704648Add: Interest Income704704648Total Profit (+) / Loss (-) Before Taxation1,8691,6951,279Capital Employed (Segment Assets - 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Balance sheet - Standalone		INR in Lac
Particulars	As at 30th Sep 2018 Unaudited	As at 31st Mar 2018 Audited
ASSETS		
Non-current assets		
(a) Property, plant and equipment	13,617	13,474
(b) Capital work-in-progress	733	658
(c) Other intangible assets	111	128
(d) Financial assets		
(i) Investments	6,039	5,754
(ii) Trade receivables	358	358
(iii) Loans	4,027	3,992
(e) Other non current assets	637	562
(f) Non current tax assets (Net)	28	28
Total non-current assets	25,550	24,954
Current assets		
(a) Inventories	10,104	7,709
(b) Financial assets	10,104	1,100
(i) Investments	35	40
(ii) Trade receivables	34,578	42,970
(iii) Cash and cash equivalents	3,353	6,062
(iv) Bank balances other than (iii) above	21,906	
		19,024
(v) Loans	6,161	5,537
(vi) Other financial assets	1,298	754
(c) Other current assets	6,129	3,763
Total current assets	83,564	85,859
Total assets	109,114	110,813
EQUITY AND LIABILITIES		
Equity		
(a) Equity share capital	1,467	1,467
(b) Other equity	31,648	29,872
Total equity	33,115	31,339
Liabilities		
Non-current liabilities		
(a) Financial liabilities		
(i) Borrowings	2,847	3,308
(ii) Other financial liabilities	903	886
(b) Provisions	1,205	1,014
(c) Deferred tax liabilities (Net)	228	193
(d) Non current tax liabilities (Net)	174	174
Total non-current liabilities	5,357	5,575
Current liabilities		
(a) Financial liabilities		
(i) Borrowings	5,850	8,862
(ii) Trade payables	32,914	34,059
(iii) Other financial liabilities	3,702	3,582
(b) Other current liabilities	26,207	25,864
(c) Provisions	436	393
(d) Liabilities for current tax (Net)	1,533	1,139
Total current liabilities	70,642	73,899
Total liabilities	75,999	79,474
Total equity and liabilities	109,114	110,813

Place : Mumbai Date : 24<sup>th</sup> October 2018 For Ion Exchange (India) Limited

Rajesh Sharma Chairman and Managing Director



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## Notes:

1) Segments have been identified in line with the Ind AS 108 on Segment Reporting. 2) Figures for the previous period / year have been regrouped / rearranged wherever necessary.